



Stock code: 1

2016 Interim Results

Operations Analysis



(Incorporated in the Cayman Islands with limited liability)

Disclaimer

Potential investors and shareholders of the Company (the "Potential Investors and Shareholders") are reminded that information contained in this Presentation comprises extracts of operational data and financial information of the Group for the six months period ended 30 June 2016, and of certain comparative pro forma financial information of the Group for the six months period ended 30 June 2015. The information included is solely for the use in this Presentation and certain information has not been independently verified. No representations or warranties, expressed or implied, are made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or opinions presented or contained in this Presentation. Potential Investors and Shareholders should refer to the 2016 Interim Report for the unaudited results of the Company which are published in accordance with the listing rules of The Stock Exchange of Hong Kong Limited.

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Potential Investors and Shareholders should exercise caution when investing in or dealing in the securities of the Company.

Performance in 1H 2016

	1H 2016	Change vs 1H 2015 Pro forma ⁽¹⁾	Change in local currency
Total Revenue ⁽²⁾	HK\$180.5 billion	-8%	-5%
Reported EBITDA ⁽²⁾	HK\$44.3 billion	-4%	Flat
Reported EBIT ⁽²⁾	HK\$29.5 billion	-4%	Flat
Recurring Earnings ⁽³⁾	HK\$15.2 billion	+2%	+6%
Reported Earnings ⁽⁴⁾	HK\$14.9 billion	+3%	
Recurring Earnings per share ⁽³⁾	HK\$3.95	+2%	
Reported Earnings per share ⁽⁴⁾	HK\$3.87	+3%	
Interim Dividend per share	HK\$0.735	+5%	

Note (1): Unaudited CKHH Pro forma results for the six months ended 30 June 2015 assumed that the Reorganisation was effective as at 1 January 2015. Pro forma revenue, EBITDA and EBIT by operating segments for the six months ended 30 June 2015 have been reclassified to include the respective additional contributions as a result of the Reorganisation to enable a like-for-like comparison with CKHH actual results for the six months ended 30 June 2016.

Note (2): Total revenue, EBITDA and EBIT include the Group's proportionate share of associated companies and joint ventures' respective items.

Note (3): Recurring earnings and recurring EPS are calculated based on profit attributable to ordinary shareholders before profits on disposal of investments and others, after tax.

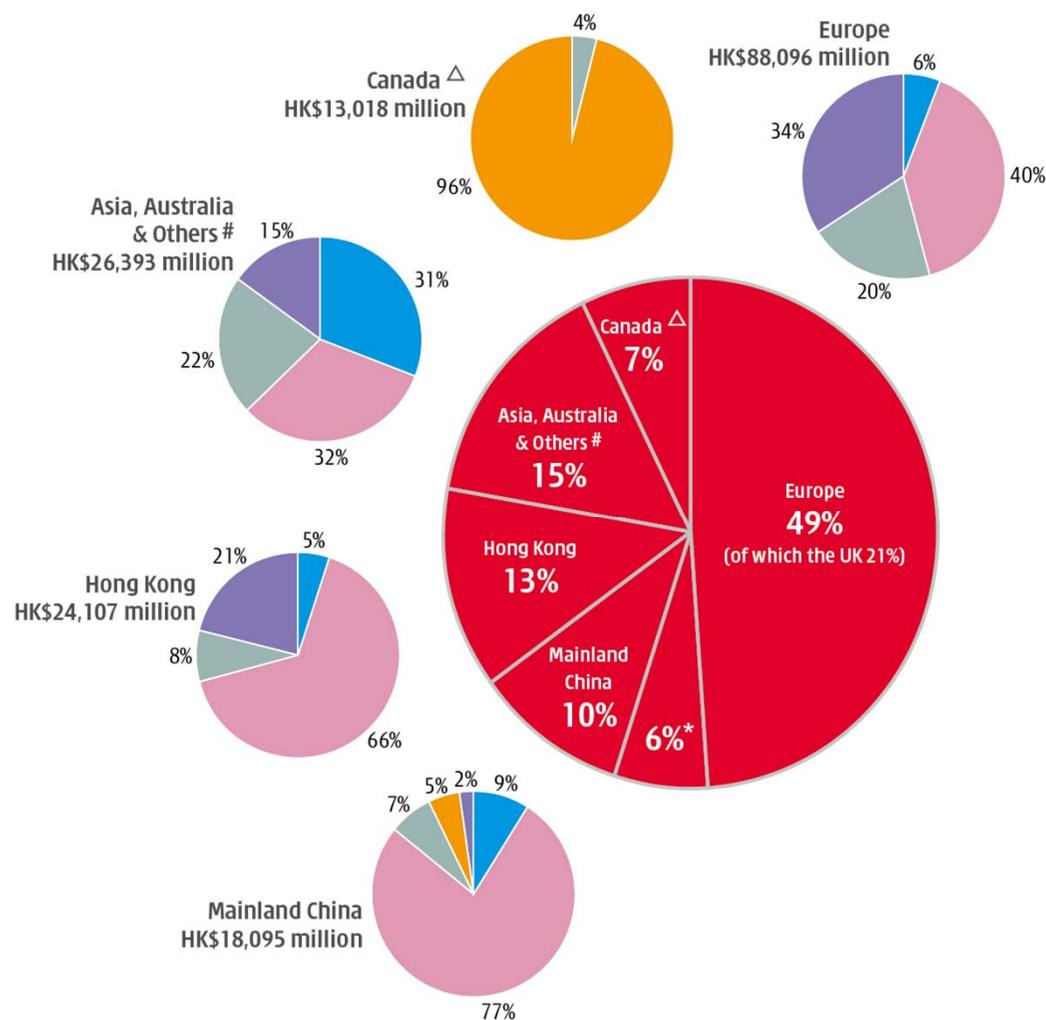
Note (4): 1H 2016 profit on disposal of investments & others, after tax was a charge of HK\$307 million comprising an impairment charge on certain non-core investments held by the ports operation of HK\$577 million and the Group's subsidiary HTAL's 50% share of VHA's operating losses of HK\$328 million, partly offset by a marked-to-market gain upon acquisition of additional interest in an existing port operation of HK\$598 million. This is compared to the HK\$482 million of HTAL's losses recorded in 1H 2015.

Business & Geographical Diversification

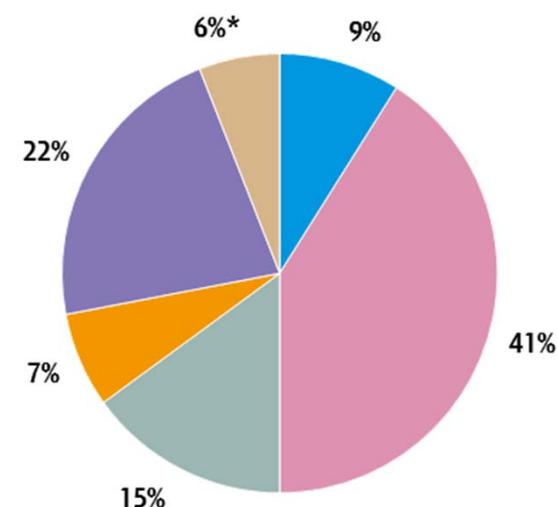
1H 2016 Total Revenue: HK\$ 180,511 million

Decrease 8% in reported currency (Decrease 5% in local currencies)

By Geographical Location



By Division



- Ports & Related Services
- Retail
- Infrastructure
- Energy
- Telecommunications

* Represents contributions from Finance & Investments and Others

Includes Panama, Mexico and the Middle East

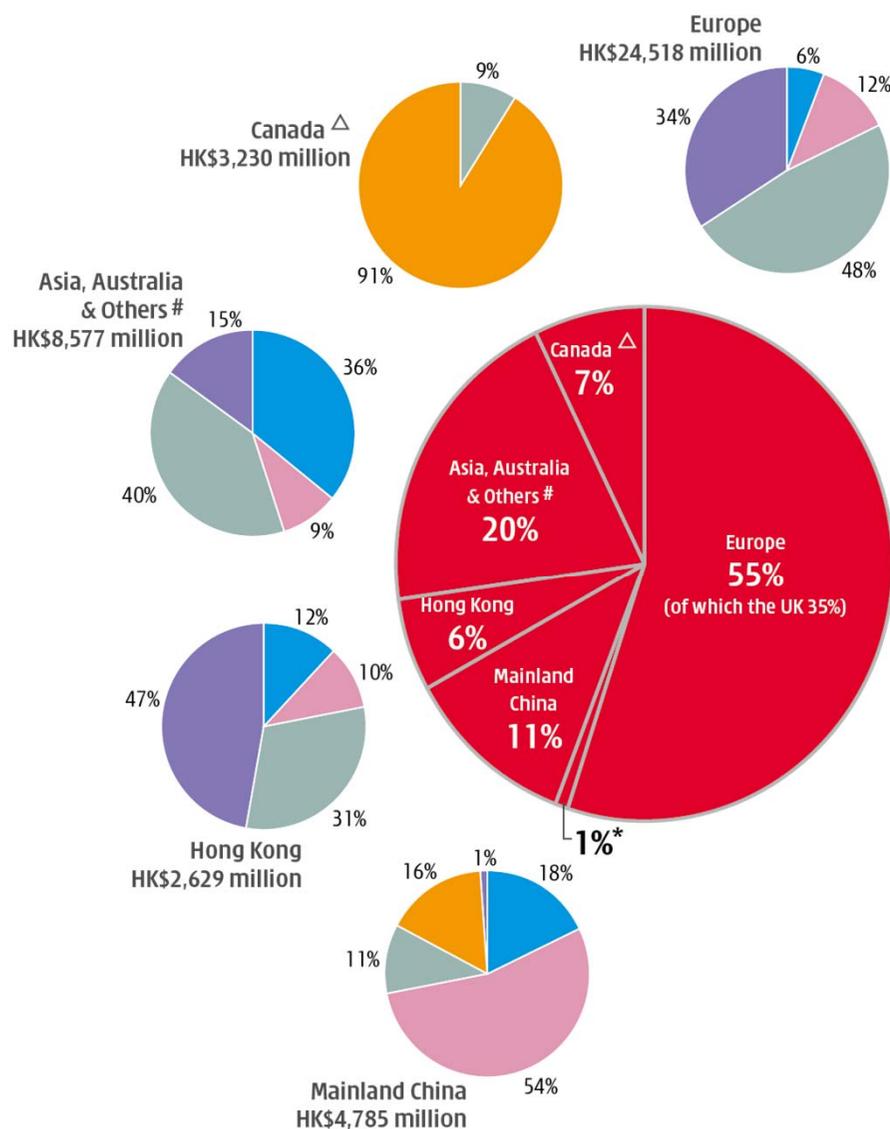
△ Includes contribution from the USA for Husky Energy

Business & Geographical Diversification

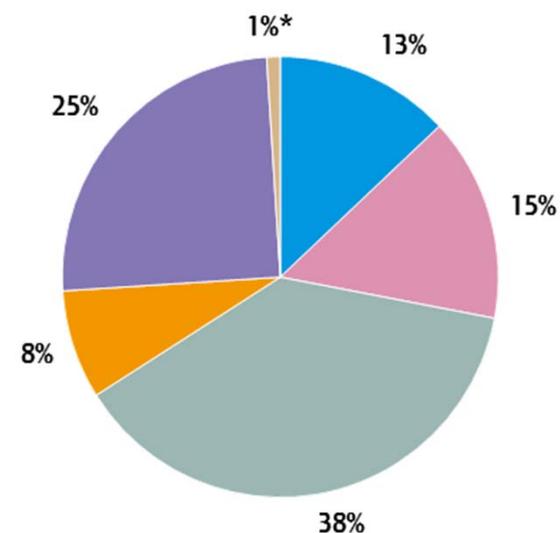
1H 2016 Reported EBITDA: HK\$ 44,256 million

Decrease 4% in reported currency (Flat in local currencies)

By Geographical Location



By Division



- Ports & Related Services
- Retail
- Infrastructure
- Energy
- Telecommunications

* Represents contributions from Finance & Investments and Others

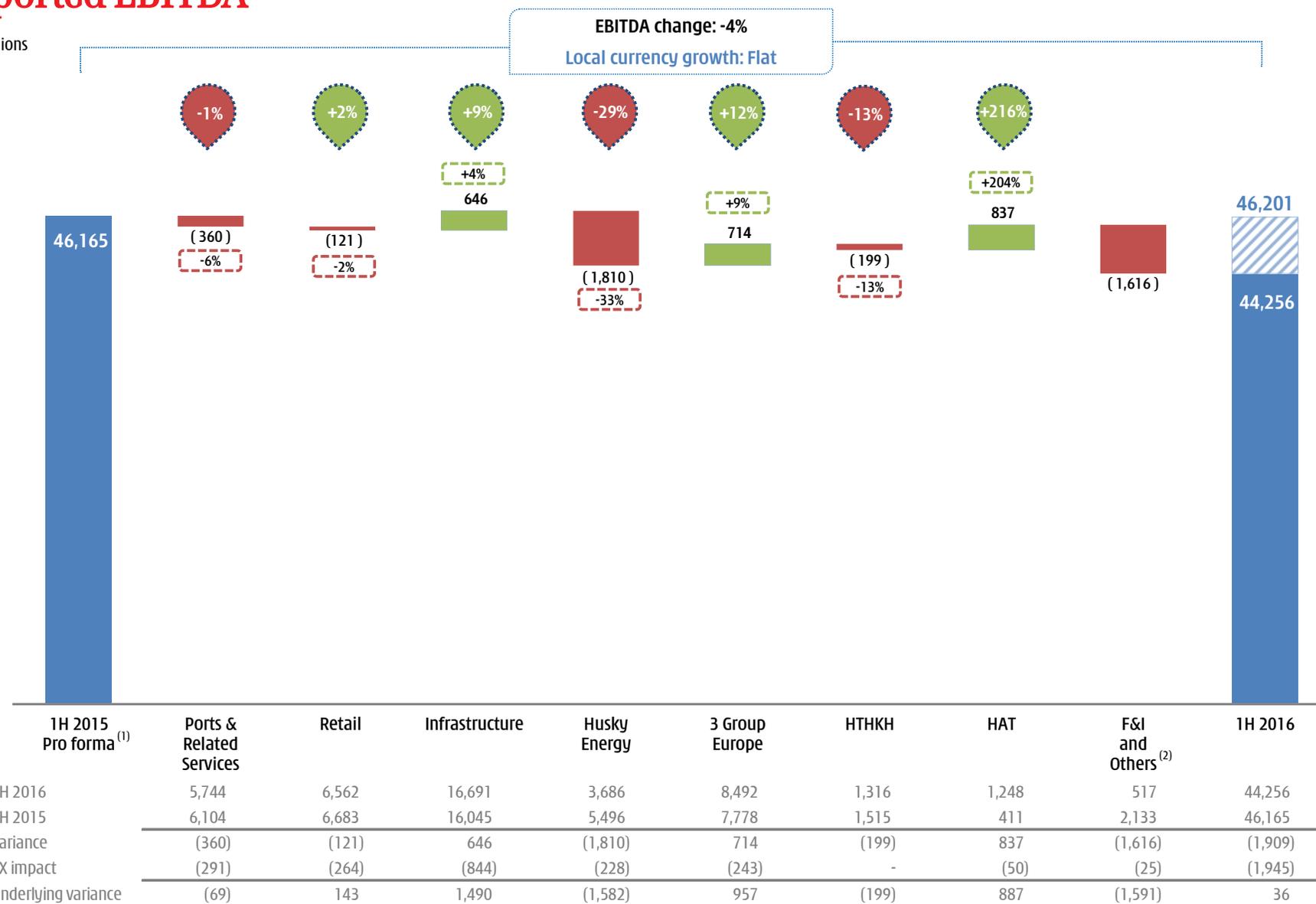
Includes Panama, Mexico and the Middle East

Δ Includes contribution from the USA for Husky Energy

Business & Geographical Diversification

Reported EBITDA

HK\$ millions



Note (1): 1H 2015 pro forma results assumed that the Reorganisation was effective on 1 January 2015.

Note (2): F&I and Others includes Hutchison Whampoa (China), Hutchison E-Commerce, Hutchison China MedTech, TOM Group, Hutchison Water, the Marionnaud business, CK Life Sciences, and corporate overheads & expenses.



- represents local currency change %



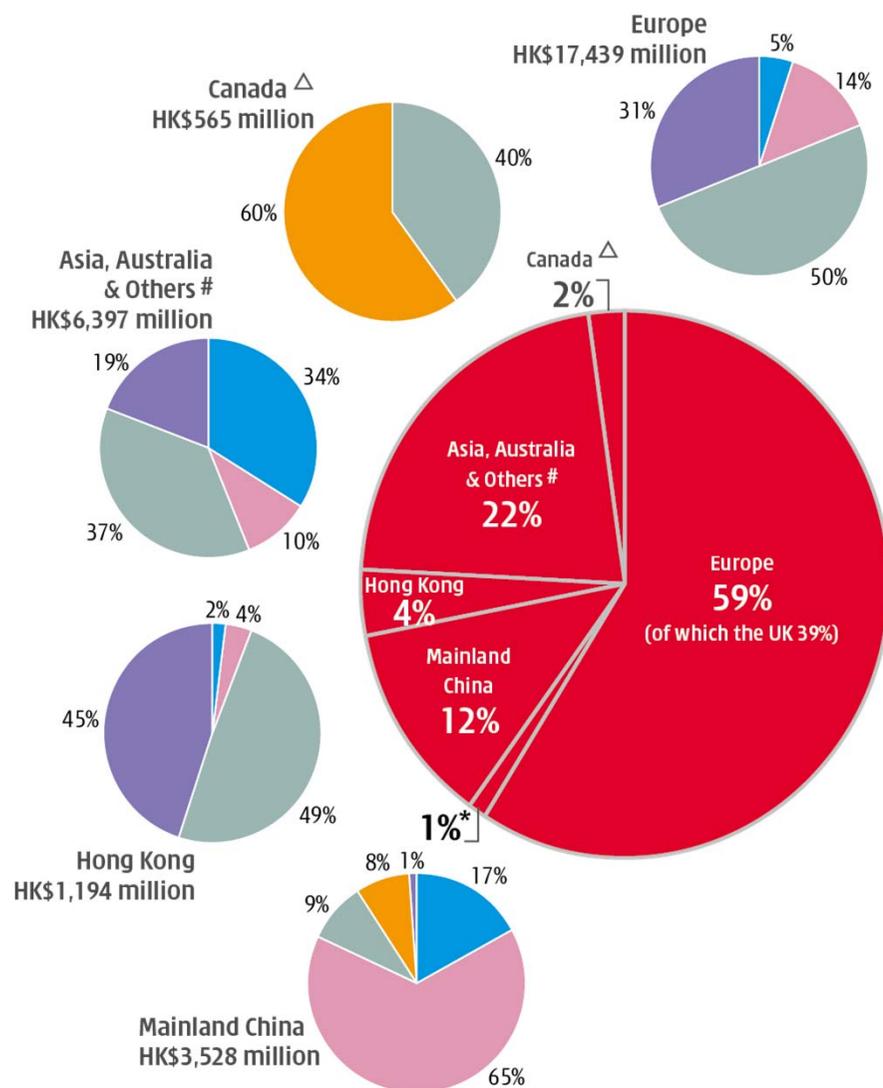
- represents adverse foreign exchange translation impact

Business & Geographical Diversification

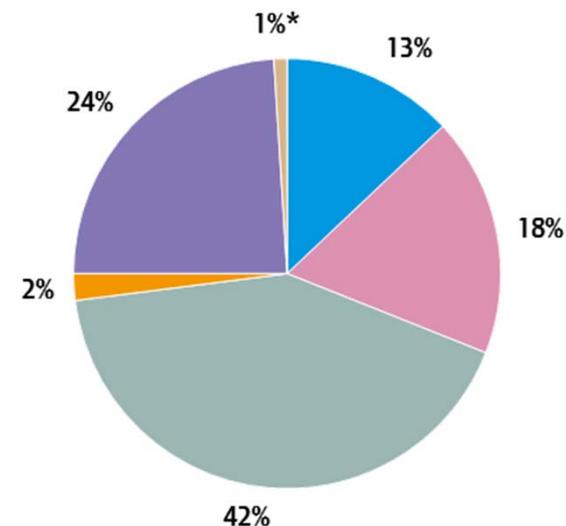
1H 2016 Reported EBIT: HK\$ 29,469 million

Decrease 4% in reported currency (Flat in local currencies)

By Geographical Location



By Division



- Ports & Related Services
- Retail
- Infrastructure
- Energy
- Telecommunications

* Represents contributions from Finance & Investments and Others

Includes Panama, Mexico and the Middle East

△ Includes contribution from the USA for Husky Energy

Business & Geographical Diversification

Reported EBIT

HK\$ millions



Note (1): 1H 2015 pro forma results assumed that the Reorganisation was effective on 1 January 2015.

Note (2): F&I and Others includes Hutchison Whampoa (China), Hutchison E-Commerce, Hutchison China MedTech, TOM Group, Hutchison Water, the Marionnaud business, CK Life Sciences, and corporate overheads & expenses.

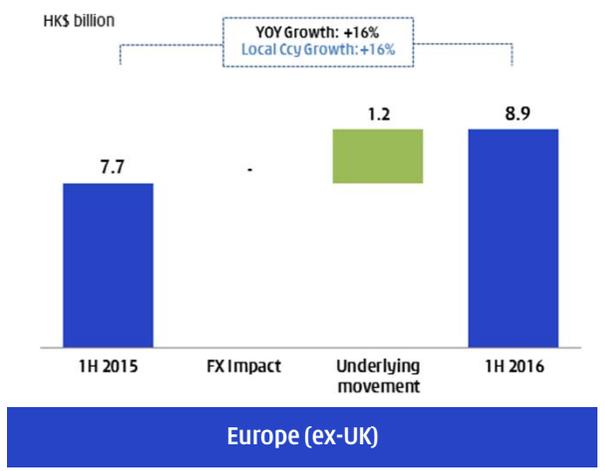
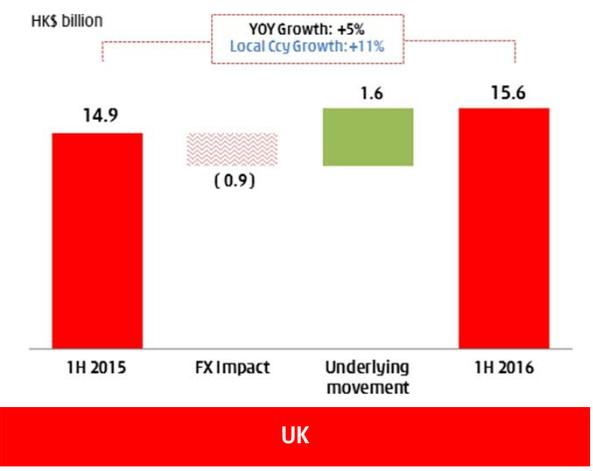
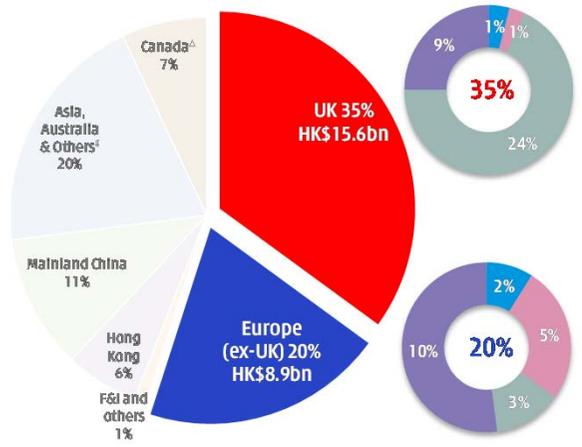
 - represents local currency change %

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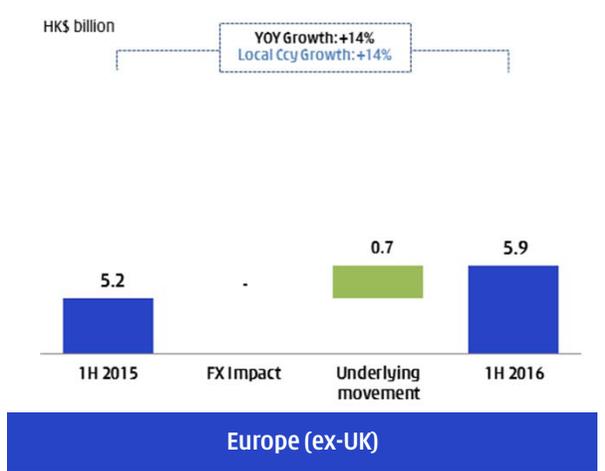
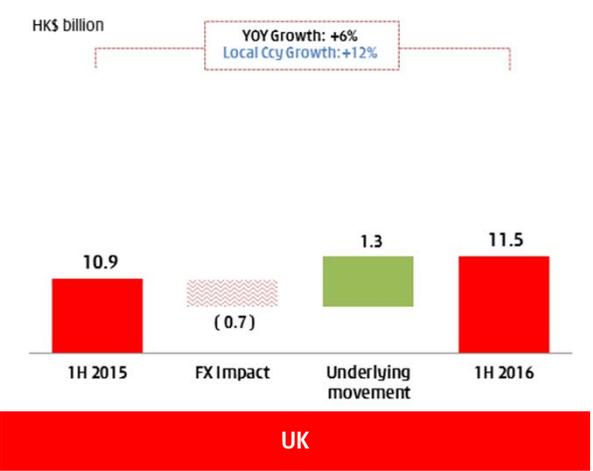
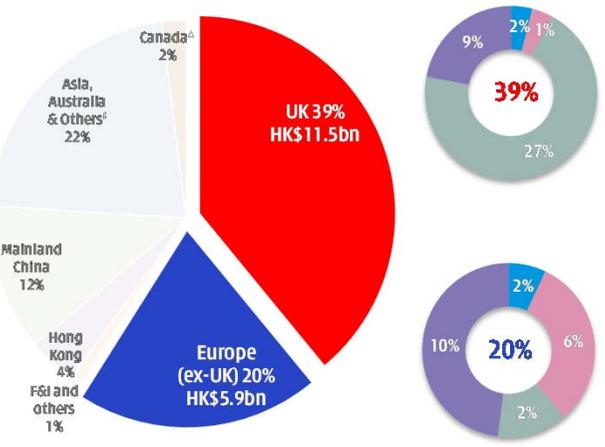
European Contribution

EBITDA and EBIT

Total EBITDA⁽¹⁾: HK\$44.3 billion



Total EBIT⁽¹⁾: HK\$29.5 billion



- Ports & Related Services
- Retail
- Infrastructure
- Telecommunications

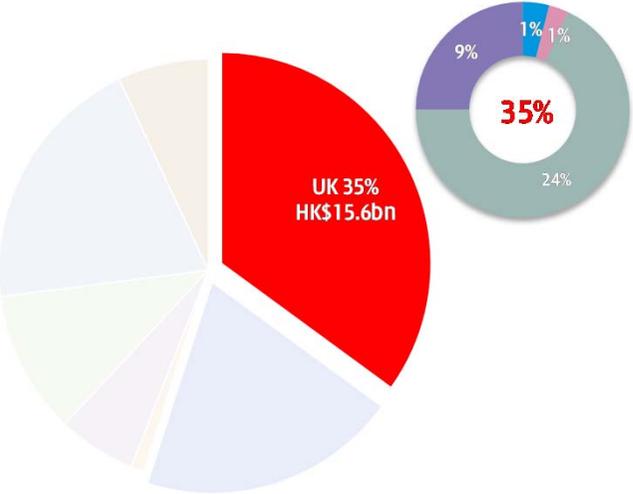
Includes Panama, Mexico and the Middle East
△ Includes contribution from the USA for Husky Energy

Note (1): EBITDA and EBIT excludes (i) non-controlling interests' share of results of HPH Trust and (ii) profits on disposal of investments & others.
Note (2): All percentages in the pie charts represent % of the Group's total amount.

European Contribution

UK Focus

Total EBITDA⁽¹⁾: HK\$44.3 billion



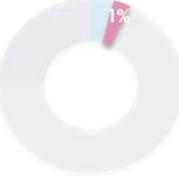
- Ports & Related Services
- Retail
- Infrastructure
- Telecommunications

Ports



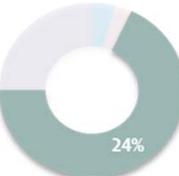
- Over 90% of containerised cargo is gateway traffic
- Approximately 90% of containerised cargo relates to non-European trade
- Currently 15 out of 17 Asia-North Europe loops call at UK port and this trend is expected to continue

Retail



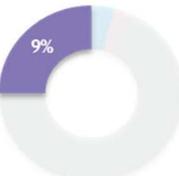
- In 1H 2016, the UK businesses achieved 6.5% comparable store sales growth
- The first month trading post-Brexit referendum maintains this growth momentum
- The H&B format proved to be resilient in market downswing
- The two main H&B formats in the UK of Superdrug and Savers continue to gain market share
- Key growth drivers are well-executed store segmentation and strong value proposition to local UK customers

Infrastructure



- Majority of the earnings contribution from regulated utility businesses
- Next tariff resets post-2019
- Defensive business relating to daily utilities consumption in local UK market

Telecommunications



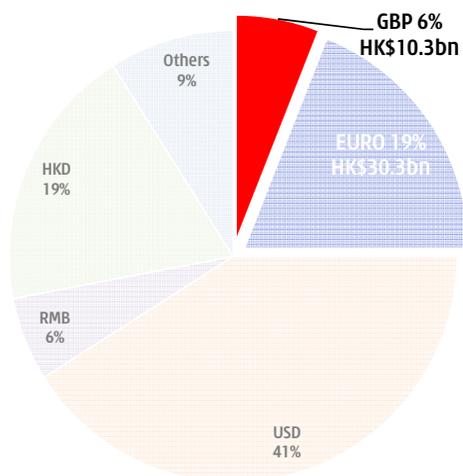
- Strong value proposition in the domestic consumer market
- Consumer segment represents over 99% of 3UK's revenue
- Postpaid customers represents 66% of total active customers, with an average contract length of 17 months

Note (1): EBITDA excludes (i) non-controlling interests' share of results of HPH Trust and (ii) profits on disposal of investments & others.
 Note (2): All percentages in the pie charts represent % of the Group's total amount.

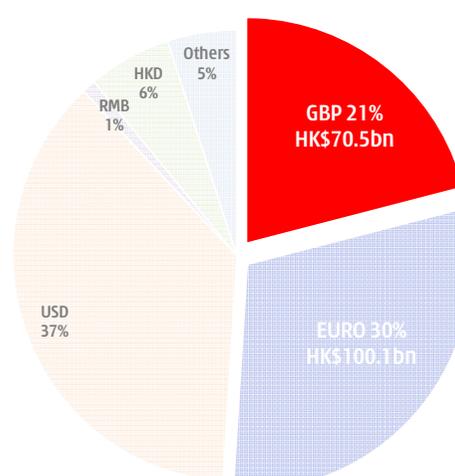
European Contribution

UK Focus

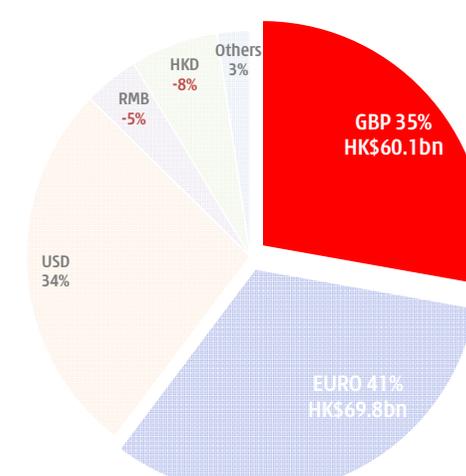
Cash & Cash Equivalent: HK\$162.7 billion



Gross Debt: HK\$332.1 billion



Net Debt: HK\$169.4 billion



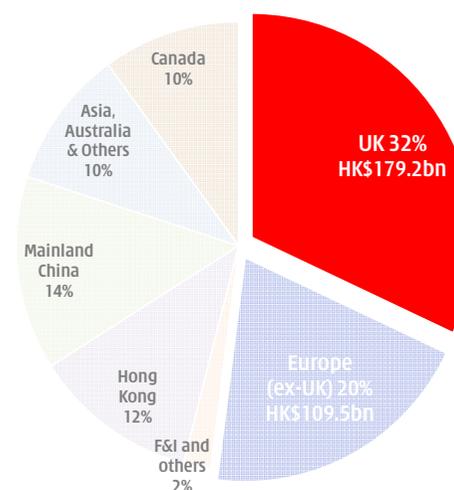
GBP Currency Sensitivity

10% depreciation against HKD⁽²⁾

HK\$ billion

EBITDA	↓ 1.6
Cash & Cash Equivalent	↓ 1.0
Gross Debt	↓ 7.0
Net Debt	↓ 6.0
Net Assets	↓ 12.7
Gross Debt / Annualised EBITDA (times)	Flat
Net Debt Ratio (%-point)	↓ 0.2%

Net Assets: HK\$553.2 billion



Note (1): All percentages in the pie charts represent % of the Group's total amount.

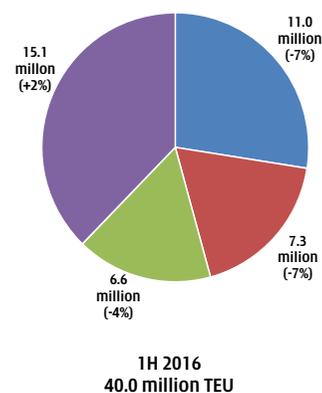
Note (2): Impact on the Group's 2016 first six months results.

Ports and Related Services

	1H 2016 ⁽¹⁾ HK\$ millions	1H 2015 ⁽¹⁾ HK\$ millions	Change %	Change % in local currency
Total Revenue	16,142	17,308	-7%	-2%
EBITDA	5,744	6,104	-6%	-1%
EBIT	3,722	4,111	-9%	-4%
Throughput	40.0 million TEU	41.5 million TEU	-4%	NA

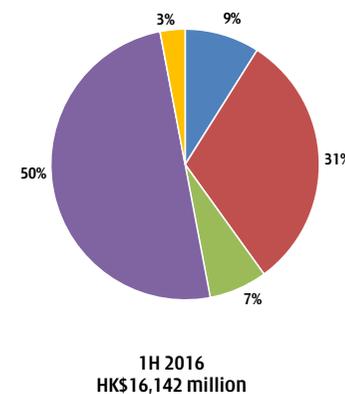
- Throughput declined by 4% to 40.0 million TEU in 1H 2016, mainly due to weaker Intra-Asia and transshipment cargoes in Hong Kong and competition in Rotterdam.
- In local currencies, EBITDA and EBIT decreased by 1% and 4% respectively, primarily driven by the deconsolidation impact of the Jakarta operations, which ceased to be a subsidiary and is accounted for as a joint venture following the dilution of interests in 2H 2015. The lower EBIT was also due to higher amortisation charge on the renewed concession of the Jakarta operations.
- Excluding the deconsolidation effect of the Jakarta operations, the division's EBITDA and EBIT decreased by 3% and 5% in reported currency respectively, whilst improved by 2% and 0.4% in local currencies respectively.
- The division had 274 operating berths⁽²⁾ as at 30 June 2016, representing an increase of 5 berths during 1H 2016, mainly due to new berths commencing operations in Yantian (4) and Malaysia (1).

Total Container Throughput (-4%)
by Subdivision

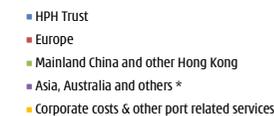
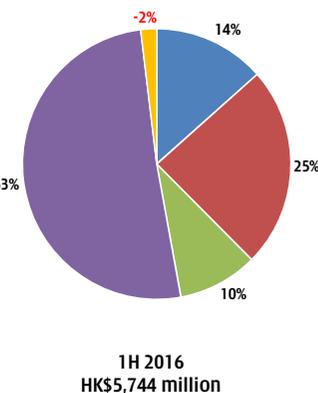


* Asia, Australia and Others includes Panama, Mexico and the Middle East.

Total Revenue (-7% in reported currency)
by Subdivision



EBITDA (-6% in reported currency)
by Subdivision



Outlook

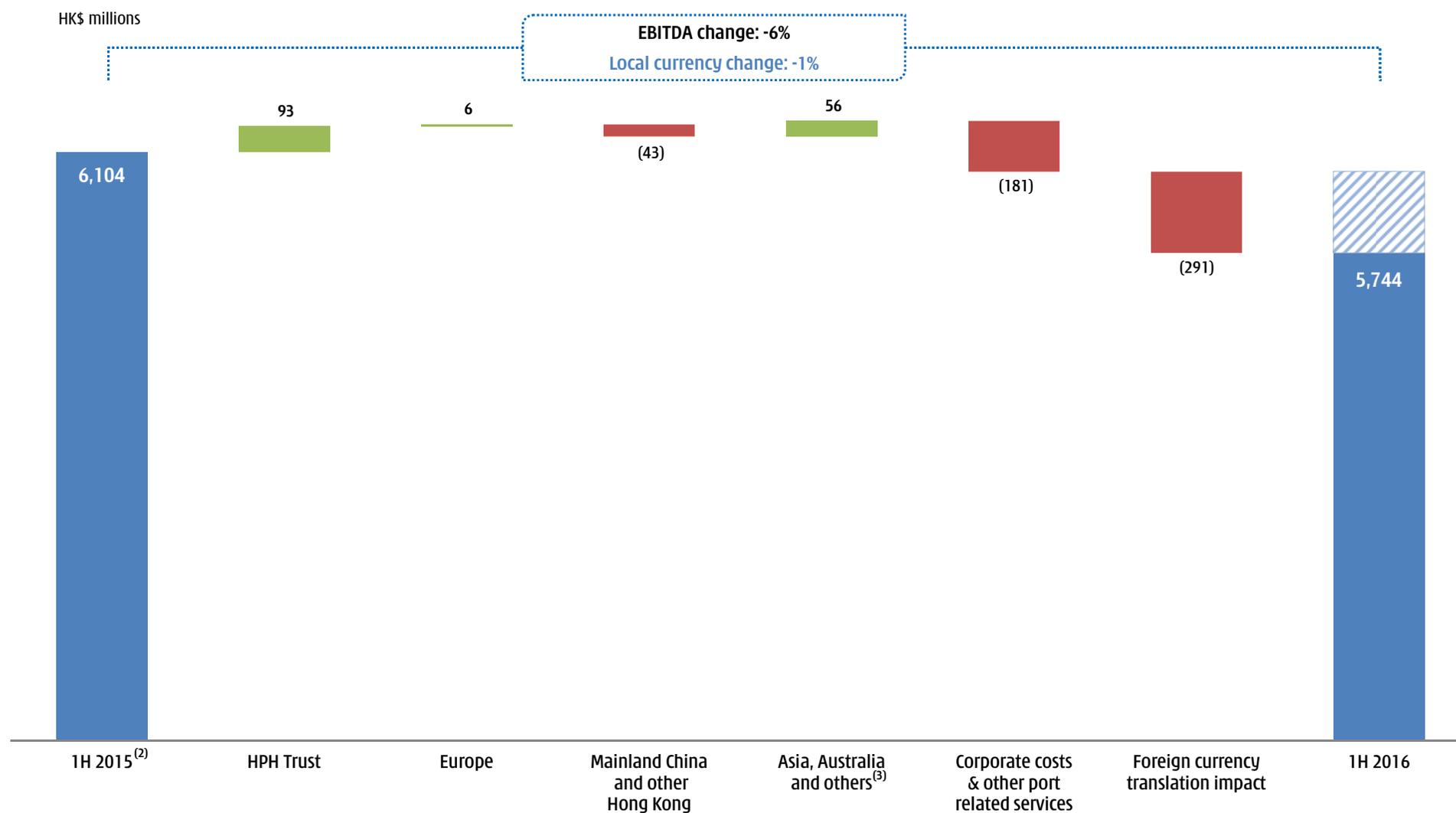
- As the outlook for global trade is likely to remain soft in the second half, this division will continue to focus on cost efficiency and margin growth to maintain a stable contribution in 2H 2016.

Note (1): Total Revenue, EBITDA and EBIT were adjusted to exclude non-controlling interests' share of results of HPH Trust. 1H 2015 pro forma results assumed that the Reorganisation was effective on 1 January 2015.

Note (2): Based on 300 metres per berth and is computed by dividing the total berth length by 300 metres.

Ports and Related Services

EBITDA⁽¹⁾ Change



Note (1): EBITDA has been adjusted to exclude non-controlling interests' share of results of HPH Trust.

Note (2): 1H 2015 pro forma results assumed that the Reorganisation was effective 1 January 2015.

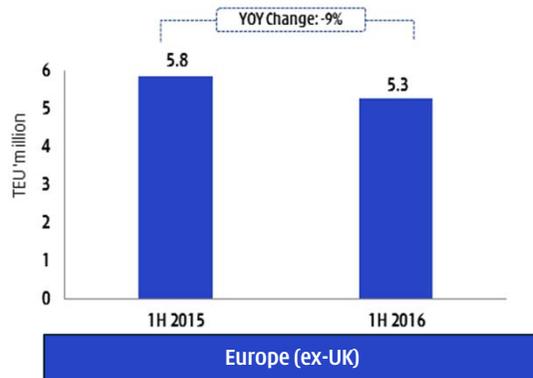
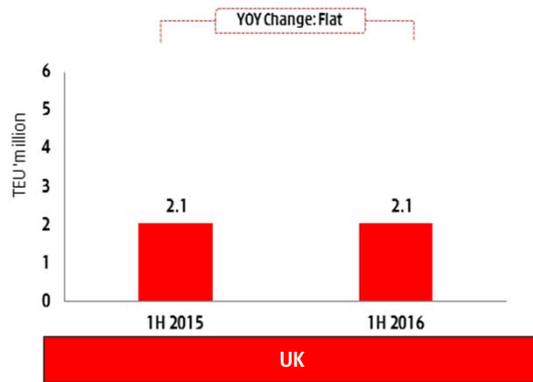
Note (3): Asia, Australia and others includes Panama, Mexico and the Middle East.

 - represents adverse foreign exchange translation impact

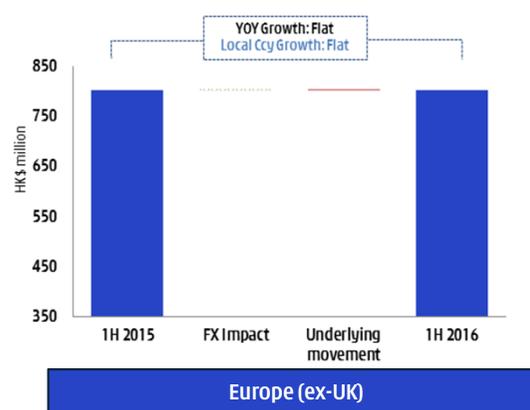
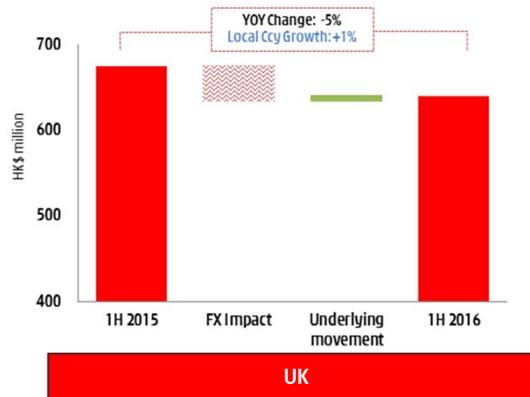
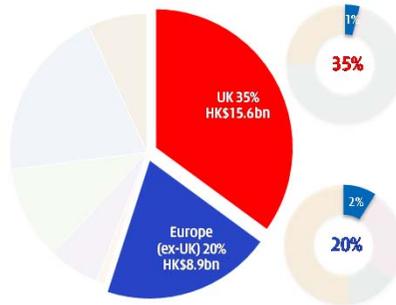
Ports and Related Services

European Operations

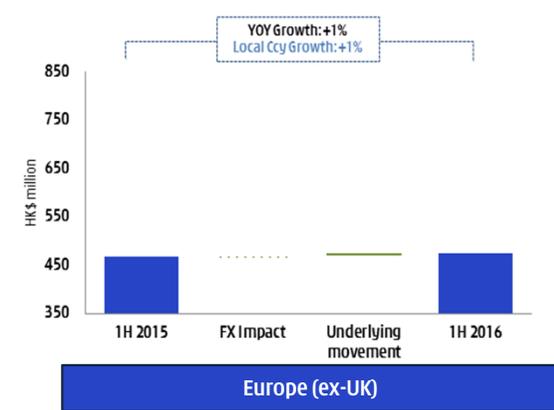
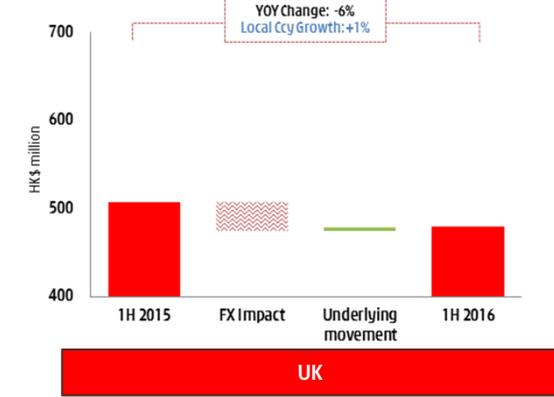
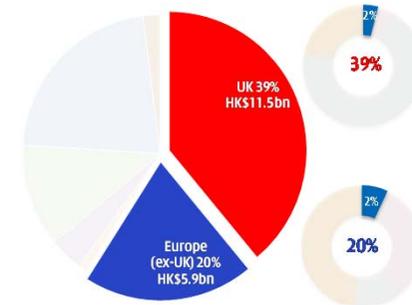
Throughput



EBITDA



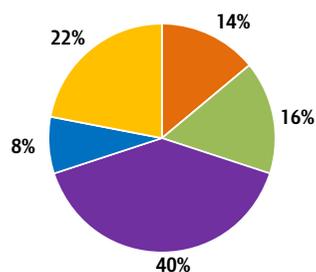
EBIT



Retail

	1H 2016 HK\$ millions	1H 2015 HK\$ millions	Change %	Change % in local currency
Total Revenue	73,413	74,926	-2%	+1%
EBITDA	6,562	6,683	-2%	+2%
EBIT	5,338	5,453	-2%	+2%
Store Numbers	12,657	11,780	+7%	NA

Total Revenue
(-2% in reported currency)
by Subdivision



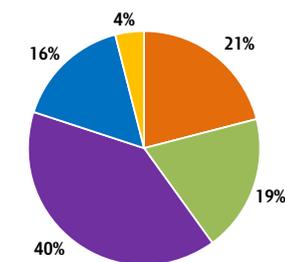
1H 2016
HK\$73,413 million



Total Revenue	1H 2016 HK\$ millions	1H 2015 HK\$ millions	Change %	Change % in local currency
H&B China	10,630	11,126	-4%	+0.4%
H&B Asia ⁽¹⁾	11,452	11,105	+3%	+8%
H&B China & Asia Subtotal	22,082	22,231	-1%	+4%
H&B Western Europe	28,962	28,024	+3%	+5%
H&B Eastern Europe ⁽¹⁾	6,155	5,842	+5%	+12%
H&B Europe Subtotal	35,117	33,866	+4%	+6%
H&B Subtotal	57,199	56,097	+2%	+6%
Other Retail ⁽²⁾	16,214	18,829	-14%	-13%
Total Retail	73,413	74,926	-2%	+1%
- Asia	38,296	41,060	-7%	-4%
- Europe	35,117	33,866	+4%	+6%

Total Retail Store Numbers (+7%)
by Subdivision

	Store Numbers			Comparable Store Sales Growth ⁽³⁾ (%)	
	1H 2016 Stores	1H 2015 Stores	Change %	1H 2016	1H 2015
H&B China	2,622	2,239	+17%	-8.5%	+0.1%
H&B Asia ⁽¹⁾	2,438	2,170	+12%	+2.2%	+2.8%
H&B China & Asia Subtotal	5,060	4,409	+15%	-3.1%	+1.5%
H&B Western Europe	5,075	4,945	+3%	+3.3%	+4.1%
H&B Eastern Europe ⁽¹⁾	2,048	1,923	+7%	+5.2%	+5.7%
H&B Europe Subtotal	7,123	6,868	+4%	+3.6%	+4.4%
H&B Subtotal	12,183	11,277	+8%	+1.1%	+3.4%
Other Retail ⁽²⁾	474	503	-6%	-9.7%	+2.4%
Total Retail	12,657	11,780	+7%	-1.2%	+3.2%
- Asia	5,534	4,912	+13%	-5.9%	+1.9%
- Europe	7,123	6,868	+4%	+3.6%	+4.4%



1H 2016
Total Stores: 12,657



Note (1): Watsons Turkey had been reclassified to H&B Asia from H&B Eastern Europe.

Note (2): Other Retail includes PARKSHOP, Fortress, Watsons Wine and manufacturing operations for water and beverage businesses.

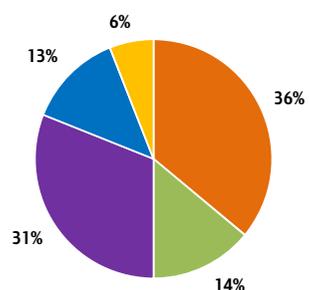
Note (3): Comparable store sales growth represents the % change in revenue contributed by stores which, as at the first day of the relevant financial year (a) have been operating for over 12 months, and (b) have not undergone major resizing within the previous 12 months.

Retail

EBITDA

(-2% in reported currency)

By Subdivision



1H 2016
HK\$6,562 million



EBITDA	1H 2016 HK\$ millions	1H 2016 EBITDA Margin %	1H 2015 HK\$ millions	1H 2015 EBITDA Margin %	Change %	Change % in local currency
H&B China	2,349	22%	2,382	21%	-1%	+4%
H&B Asia ⁽¹⁾	909	8%	940	8%	-3%	+4%
H&B China & Asia Subtotal	3,258	15%	3,322	15%	-2%	+4%
H&B Western Europe	2,076	7%	1,949	7%	+7%	+8%
H&B Eastern Europe ⁽¹⁾	839	14%	803	14%	+4%	+11%
H&B Europe Subtotal	2,915	8%	2,752	8%	+6%	+9%
H&B Subtotal	6,173	11%	6,074	11%	+2%	+6%
Other Retail ⁽²⁾	389	2%	609	3%	-36%	-36%
Total Retail	6,562	9%	6,683	9%	-2%	+2%
- Asia	3,647	10%	3,931	10%	-7%	-3%
- Europe	2,915	8%	2,752	8%	+6%	+9%

Note (1): Watsons Turkey had been reclassified to H&B Asia from H&B Eastern Europe.

Note (2): Other Retail includes PARKnSHOP, Fortress, Watsons Wine and manufacturing operations for water and beverage businesses.

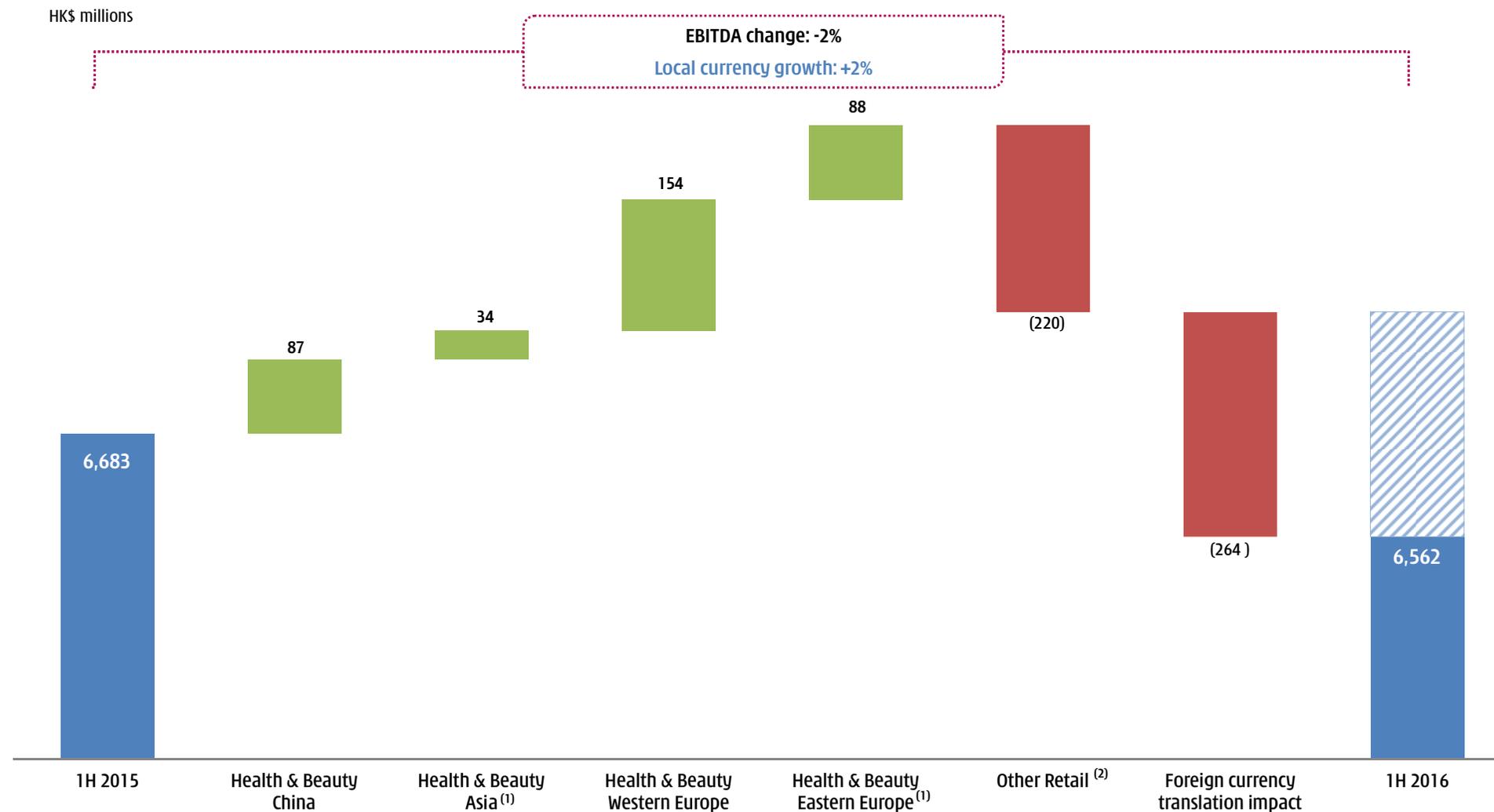
- The Health & Beauty ("H&B") segment, which represents 94% of the division's EBITDA, reported strong growth rates with EBITDA growing 6% in local currencies, driven by a 1.1% comparable store sales growth and an 8% increase in number of stores to 12,183 stores as at 30 June 2016.
- The H&B segment overall has a net opening of 277 new stores in 1H 2016, of which 78% in the Mainland and certain Asian countries. New store payback is less than 10 months in 1H 2016.
- H&B China's total revenue was flat against the same period last year in local currency against a 17% increase in store numbers, as comparable store sales growth was negative 8.5% due to weak retail market sentiment and competition from the e-commerce segment. Despite these difficult conditions, EBITDA grew 4% in local currency, and EBITDA margin improved to 22% reflecting well-executed margin and cost management. H&B China will continue to build up and expand its e-commerce platform to compete in the rapid growing e-commerce segment.
- The H&B European operations reported solid growth, revenue and EBITDA grew 6% and 9% in local currencies respectively, reflecting a 4% increase in store numbers, 3.6% comparable store sales growth and generally improving margins. In particular, H&B UK was a major growth contributor with an encouraging comparable store sales growth of 6.5% for the period.

Outlook

- Looking into the second half of the year and beyond, this division will continue to expand its portfolio of retail stores, targeting to grow organically and plans a net opening of over 800 stores in 2H 2016, with 65% under the H&B format in the Mainland and certain Asian countries, totalling approximately over 1,100 stores for full year 2016.

Retail

EBITDA Change



Note (1): Watsons Turkey had been reclassified to H&B Asia from H&B Eastern Europe.

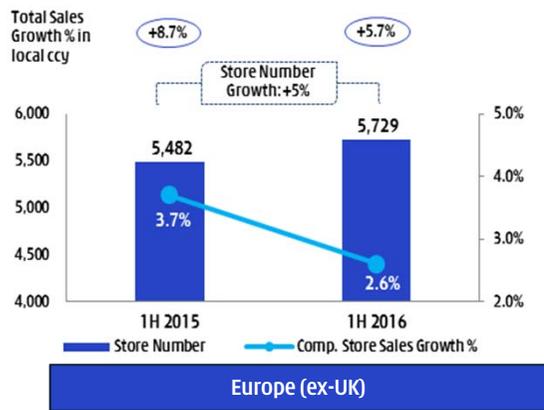
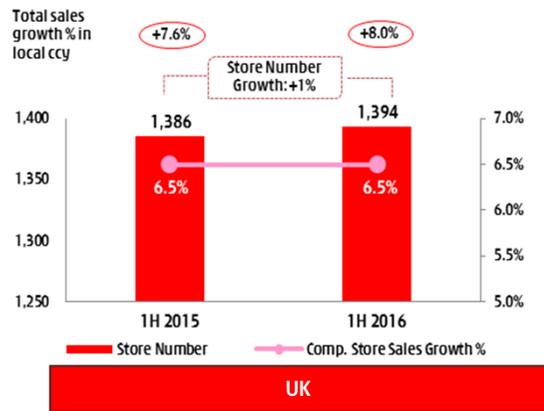
Note (2): Other Retail includes PARKnSHOP, Fortress, Watsons Wine and manufacturing operations for water and beverage businesses.

 - represents adverse foreign exchange translation impact

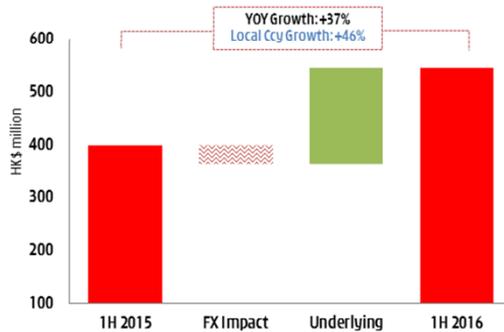
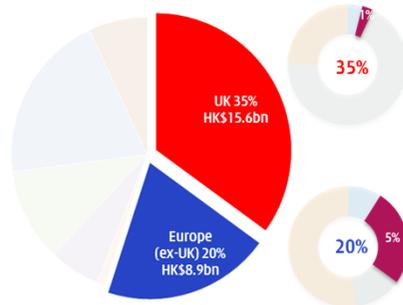
Retail

European Operations

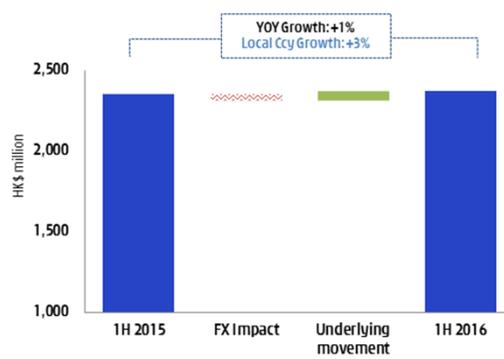
Store Numbers, Total Sales Growth % & Comparable Store Sales Growth %



EBITDA

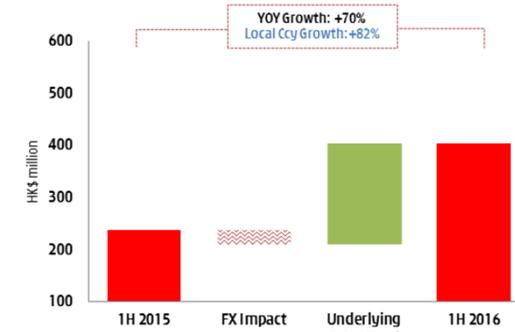
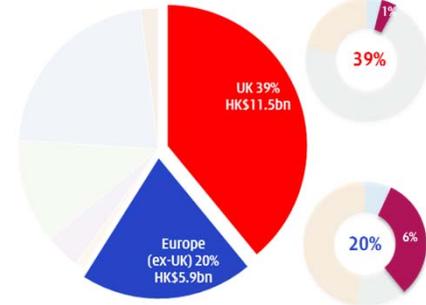


UK

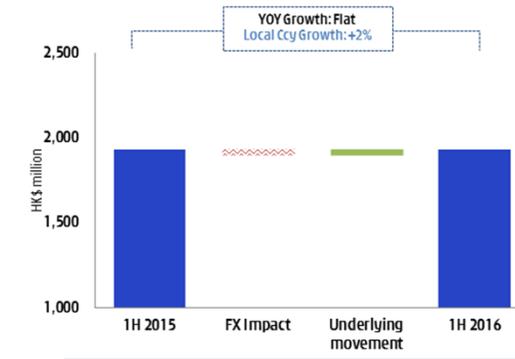


Europe (ex-UK)

EBIT



UK

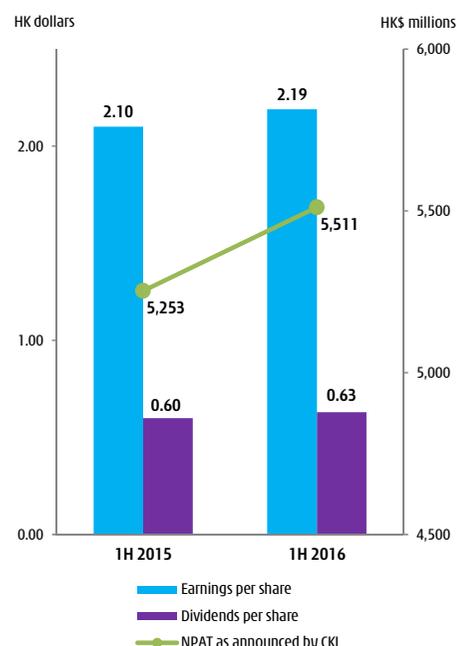


Europe (ex-UK)

	1H 2016 HK\$ millions	1H 2015 ⁽¹⁾ HK\$ millions	Change %	Change % in local currency
Total Revenue	27,221	27,690	-2%	+3%
EBITDA	16,691	16,045	+4%	+9%
EBIT	12,291	11,987	+3%	+8%

Note (1): 1H 2015 pro forma results assumed that the Reorganisation was effective on 1 January 2015.

Earnings per Share, Dividends per Share and NPAT announced by CKI



Cheung Kong Infrastructure ("CKI")

- CKI's announced earnings for 1H 2016 of HK\$5,511 million was 5% higher than the HK\$5,253 million for 1H 2015 mainly due to the full six months contributions from UK Rails and Portugal Renewable Energy acquired in 2015 and a gain on disposal of Spark Infrastructure Group. These favourable variances were largely offset by the unfavourable translation impact arising from the weakness of the British Pound, as well as the unrealised exchange losses on foreign currency denominated deposits and borrowings.
- Included in the Group's first six months EBITDA and EBIT results of 2016 was a gain before NCI of HK\$147 million representing the gain over the Group's carrying cost on the full disposal by CKI of 6.7% interest in Spark Infrastructure Group. Whilst in 1H 2015, CKI recognised a loss on disposal by CKI and Power Assets of a combined 19.9% interest in HKEI of HK\$297 million.

Aircraft Leasing

- At the end of June 2016, the aircraft leasing business, including its 50% JV, has a total fleet of 65 aircraft which were fully leased.

Outlook

- CKI will continue to maintain its strong financial position and to grow its global infrastructure portfolio and expanding into new industries with similar investment return attributes.

Infrastructure

European Operations

Major Investments

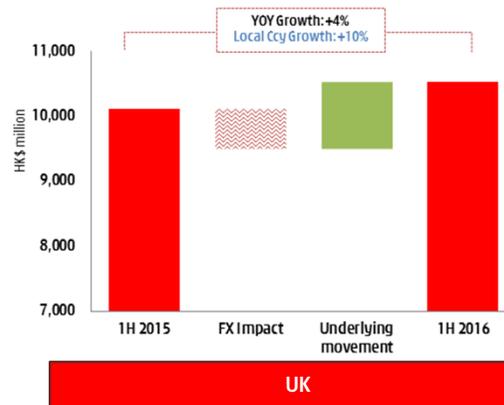
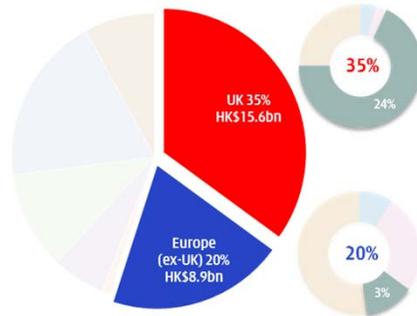
UK

- UK Power Network Holdings (*Regulated*)
- Northumbrian Water Group (*Regulated*)
- Northern Gas Networks (*Regulated*)
- Wales & West Utilities (*Regulated*)
- UK Rails

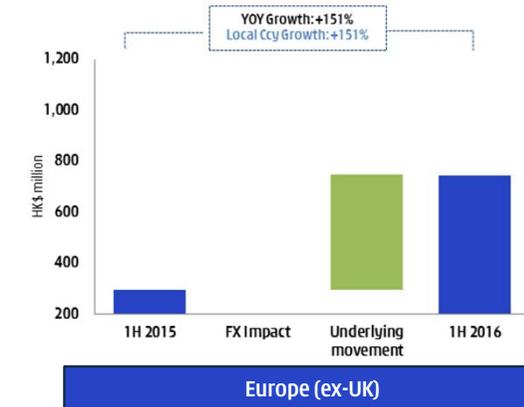
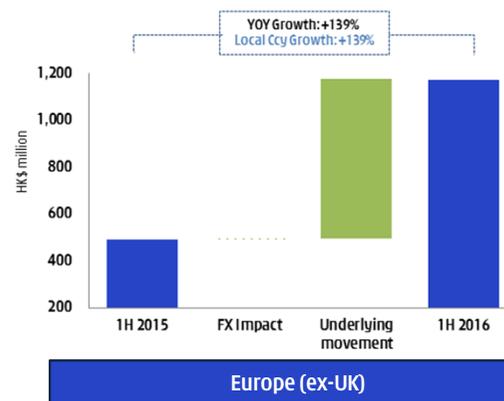
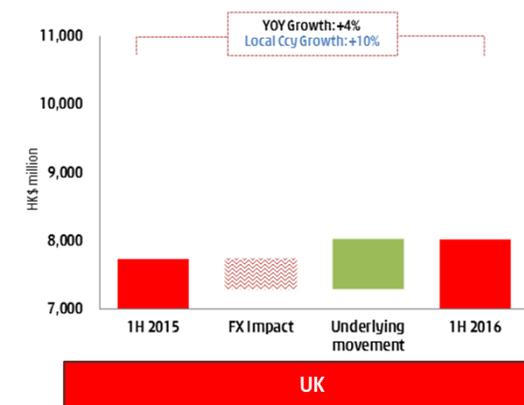
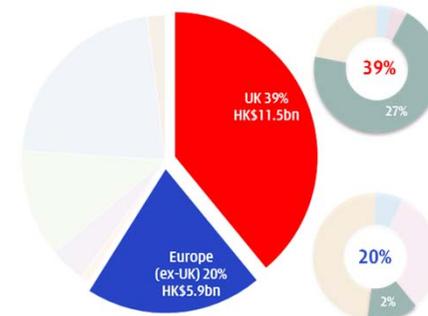
Europe (ex-UK)

- Dutch Enviro Energy
- Portugal Renewable Energy

EBITDA



EBIT



	1H 2016 HK\$ millions	1H 2015 ⁽¹⁾ HK\$ millions	Change %	Change % in local currency
Total Revenue	13,392	21,101	-37%	-32%
EBITDA	3,686	5,496	-33%	-29%
EBIT	612	1,024	-40%	-42%
Average Production	328.6 mboe/day	346.4 mboe/day	-5%	NA

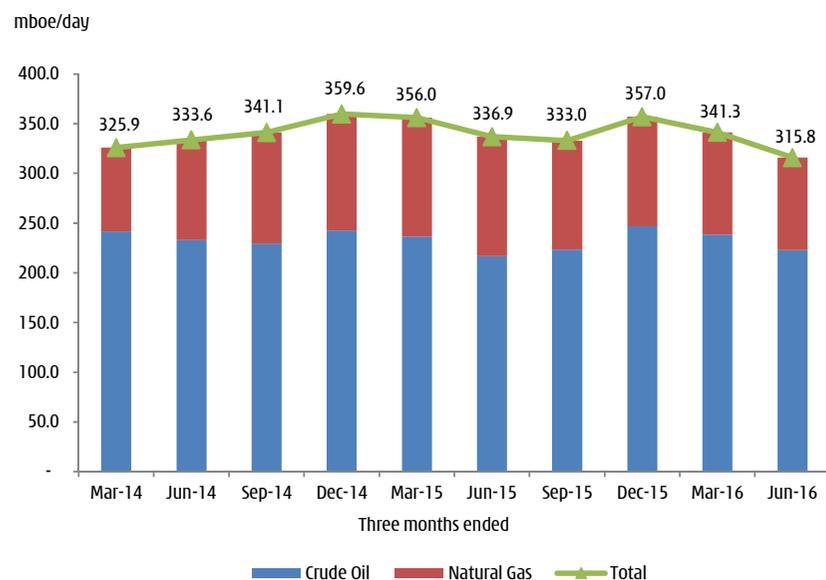
Note (1): 1H 2015 pro forma results assumed that the Reorganisation was effective on 1 January 2015.

Average Benchmark



- Husky Energy's announced net loss of C\$654 million in 1H 2016, compared to the net earnings of C\$311 million for 1H 2015, reflecting the impact of continued low oil and natural gas realised prices.
- Aside from the impact of low oil and natural gas realised prices, EBITDA in local currency, was impacted by a net loss on disposal of certain legacy oil and natural gas assets in Western Canada, a loss on short-term hedging program and lower contribution from the US refineries, partly offset by a gain on sale of royalty interests in Western Canada. LBIT reflected the same factors impacting EBITDA, but was partly compensated by lower DD&A expenses as the depletion base was reduced subsequent to the impairment of certain crude oil and natural gas assets located in Western Canada by Husky Energy during Q3 2015.
- The Group's share of EBITDA and EBIT, after translation into HK dollars and consolidation adjustments, decreased 33% and 40% respectively. The lower reduction was primarily due to an approximately HK\$970 million attributable disposal gain being recognised in the Group's results in 1H 2016 versus a loss recognised by Husky Energy mentioned above, which represented the gain over the Group's carrying cost of these legacy Western Canadian assets.

Average Production



- Average production decreased 5% to 328.6 mboe/day in 1H 2016, mainly due to lower natural gas and natural gas liquids sales from the Liwan Gas Project, partly offset by the continued strong performance from the thermal projects and the ongoing ramp up of the Sunrise Energy Project.

Outlook

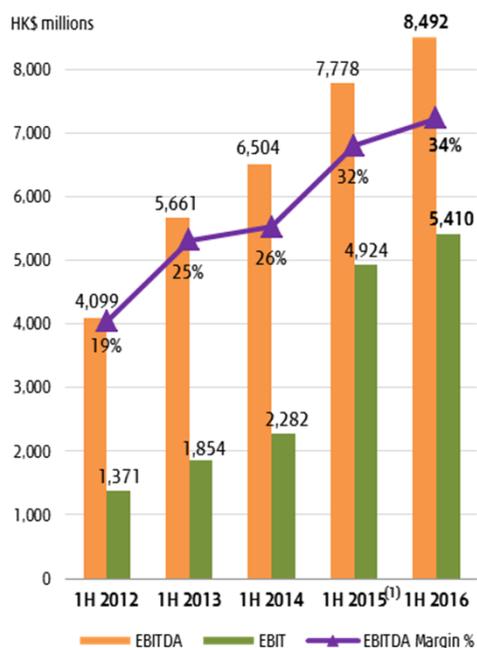
- On 18 July 2016, Husky Energy announced the completion of the agreement on the formation of a new limited partnership with CKI and Power Assets, which will assume ownership of select midstream assets in the Lloydminster region of Alberta and Saskatchewan. Under the arrangement, Husky Energy disposed its ownership interest in the pipeline assets to this new limited partnership for a gross cash proceeds of C\$1.7 billion. The Group has recognised an attributable after tax gain of approximately HK\$1,755 million, which will be reported in the Group's results in the second half. Husky Energy retained a 35% interest in the partnership and remained as the operator of the midstream assets, while CKI and Power Assets have 16.25% and 48.75% ownership interests respectively. This transaction has unlocked substantial value for Husky Energy in order to further strengthen its financial position.
- By the end of 2016, more than 40% of Husky Energy's overall production will come from low sustaining capital projects.
- Husky Energy made significant progress in delivering its strategic objectives in 1H 2016, including strengthening its balance sheet and ongoing transition into a low sustaining capital business. This will continue in 2H 2016 in order to maintain an annualised earnings break-even at sub-\$40 US WTI.

Telecommunications - 3 Group Europe

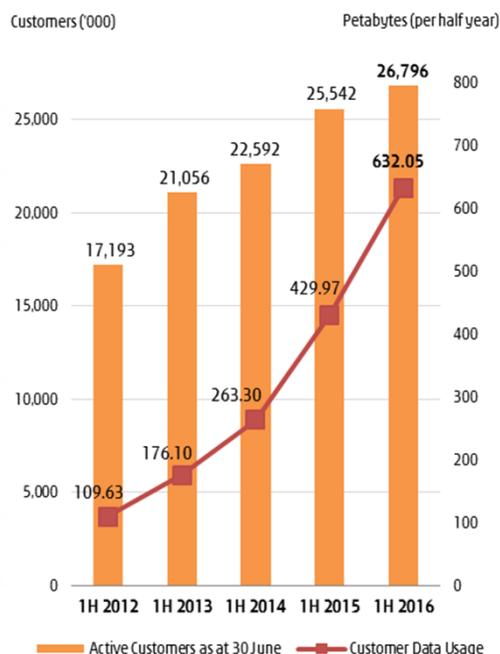
	1H 2016 HK\$ millions	1H 2015 ⁽¹⁾ HK\$ millions	Change %	Change % in local currency
Total Revenue	30,165	30,573	-1%	+1%
EBITDA	8,492	7,778	+9%	+12%
EBIT	5,410	4,924	+10%	+13%

Note (1): 1H 2015 pro forma results assumed that the Reorganisation was effective on 1 January 2015.

EBITDA & EBIT



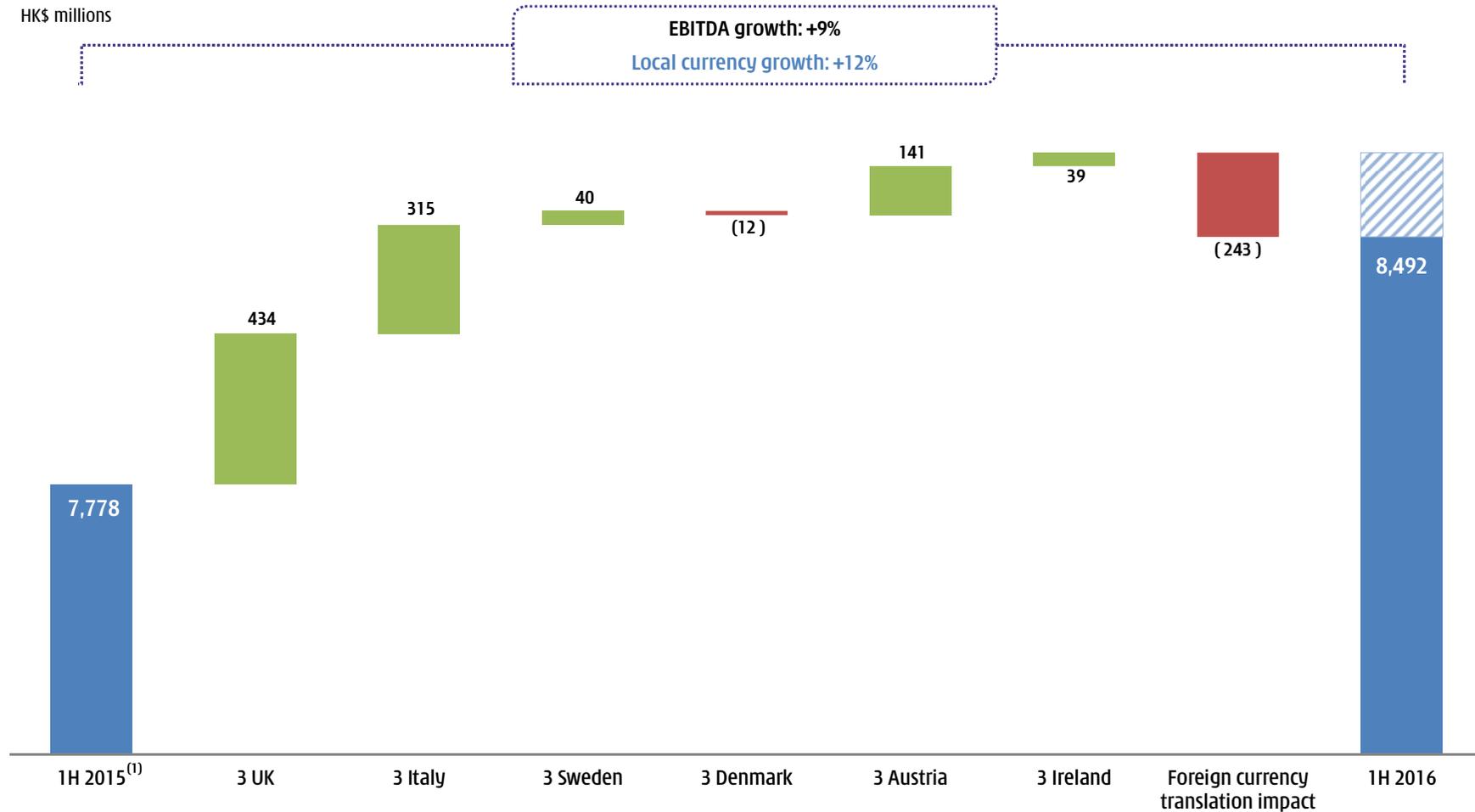
Active Customers & Data Usage



- The European currency depreciation led to a 1% lower revenue in reported currency over same period last year to HK\$30,165 million, while EBITDA and EBIT in reported currency grew by 9% and 10% to HK\$8,492 million and HK\$5,410 million respectively. In local currencies, EBITDA and EBIT increased 12% and 13% respectively, primarily attributed to the increase in overall net customer service margin, continued cost synergies realised in 3 Ireland and good cost management in other operations.
- 3 Group Europe overall continue to achieve positive EBITDA less capital expenditure.
- In August 2015, the Group announced agreement with VimpelCom Ltd to form an equal joint venture merging 3 Italy and Wind in Italy. On a combined basis, 3 Italy and Wind will become the largest mobile operator in Italy by customer numbers. Completion of the transaction is subject to regulatory approval, which will be determined in Q3 2016.

Telecommunications - 3 Group Europe

EBITDA Growth



Note (1): 1H 2015 pro forma results assumed that the Reorganisation was effective on 1 January 2015.

 - represents adverse foreign exchange translation impact

Telecommunications - 3 Group Europe

Results⁽¹⁾ by operations

In millions	UK		Italy		Sweden		Denmark		Austria		Ireland		3 Group Europe	
	GBP		EURO		SEK		DKK		EURO		EURO		HK\$	
	1H 2016	1H 2015	1H 2016	1H 2015	1H 2016	1H 2015	1H 2016	1H 2015						
Total Revenue	1,052	1,071	906	881	3,569	3,377	1,019	1,011	373	355	330	335	30,165	30,573
% Improvement (Reduction)	-2%		3%		6%		1%		5%		-1%		-1%	
											Local currency change %		1%	
- Net Customer Service Revenue	771	755	752	710	2,390	2,295	929	885	307	303	256	277	23,283	23,251
% Improvement (Reduction)	2%		6%		4%		5%		1%		-8%		0%	
											Local currency change %		2%	
- Handset Revenue	216	294	141	153	1,038	961	31	89	54	39	42	31	5,456	6,397
- Other Revenue	65	22	13	18	141	121	59	37	12	13	32	27	1,426	925
Net Customer Service Margin⁽²⁾	671	646	593	548	2,044	1,968	775	783	261	251	209	226	19,487	19,249
% Improvement (Reduction)	4%		8%		4%		-1%		4%		-8%		1%	
											Local currency change %		4%	
Net Customer Service Margin %	87%	86%	79%	77%	86%	86%	83%	88%	85%	83%	82%	82%	84%	83%
Other margin	15	8	12	17	56	41	36	17	10	8	20	11	619	455
TOTAL CACS	(316)	(402)	(277)	(288)	(1,405)	(1,316)	(147)	(218)	(72)	(53)	(65)	(58)	(8,577)	(9,665)
Less: Handset Revenue	216	294	141	153	1,038	961	31	89	54	39	42	31	5,456	6,397
Total CACS (net of handset revenue)	(100)	(108)	(136)	(135)	(367)	(355)	(116)	(129)	(18)	(14)	(23)	(27)	(3,121)	(3,268)
Operating Expenses	(238)	(235)	(334)	(332)	(712)	(674)	(367)	(333)	(90)	(98)	(124)	(133)	(8,493)	(8,658)
Opex as a % of net customer service margin	36%	36%	56%	61%	35%	34%	47%	43%	34%	39%	59%	59%	44%	45%
EBITDA	348	311	135	98	1,021	980	328	338	163	147	82	77	8,492	7,778
% Improvement (Reduction)	12%		38%		4%		-3%		11%		6%		9%	
											Local currency change %		12%	
EBITDA margin % ⁽³⁾	42%	40%	18%	13%	40%	41%	33%	37%	51%	47%	28%	25%	34%	32%
Depreciation & Amortisation	(117)	(111)	(72)	(59)	(295)	(261)	(127)	(129)	(47)	(40)	(37)	(34)	(3,082)	(2,854)
EBIT	231	200	63	39	726	719	201	209	116	107	45	43	5,410	4,924
% Improvement (Reduction)	16%		62%		1%		-4%		8%		5%		10%	
											Local currency change %		13%	
Capex (excluding licence)	(154)	(141)	(158)	(219)	(458)	(400)	(69)	(50)	(28)	(42)	(55)	(73)	(4,245)	(5,056)
EBITDA less Capex	194	170	(23)	(121)	563	580	259	288	135	105	27	4	4,247	2,722
Licence⁽⁴⁾	-	(1)	-	-	-	-	-	-	-	-	-	-	-	(12)

Note (1): 1H 2015 pro forma results assumed that the Reorganisation was effective on 1 January 2015.

Note (2): Net customer service margin represents net customer service revenue deducting direct variable costs (including interconnection charges and roaming costs).

Note (3): EBITDA margin % represents EBITDA as a % of total revenue excluding handset revenue.

Note (4): Licence represent incidental costs in relation to licences acquired in prior years.

Telecommunications - 3 Group Europe

Key Business Indicators

Key business indicators for the 3 Group Europe's businesses are as follows:

	UK	Italy	Sweden	Denmark	Austria	Ireland	3 Group Europe
Customer Base - Registered Customers at 30 June 2016 ('000)							
Postpaid	6,171	5,881	1,806	783	2,466	1,173	18,280
<i>% Variance (June 2016 vs December 2015)</i>	-	7%	3%	3%	-1%	-	2%
Prepaid	4,677	4,593	275	437	1,307	1,669	12,958
<i>% Variance (June 2016 vs December 2015)</i>	2%	-	9%	6%	-	6%	2%
Total	10,848	10,474	2,081	1,220	3,773	2,842	31,238
<i>% Variance (June 2016 vs December 2015)</i>	1%	4%	3%	4%	-	4%	2%

	UK	Italy	Sweden	Denmark	Austria	Ireland	3 Group Europe
Customer Base - Active Customers⁽¹⁾ at 30 June 2016 ('000)							
Postpaid	6,061	5,728	1,806	783	2,457	1,151	17,986
<i>% Variance (June 2016 vs December 2015)</i>	-	6%	3%	3%	-1%	1%	2%
Prepaid	3,096	3,799	192	407	436	880	8,810
<i>% Variance (June 2016 vs December 2015)</i>	7%	2%	18%	3%	-2%	-1%	3%
Total	9,157	9,527	1,998	1,190	2,893	2,031	26,796
<i>% Variance (June 2016 vs December 2015)</i>	2%	4%	4%	3%	-1%	-	3%

Note (1): An active customer is one that generated revenue from an outgoing call, incoming call or data/content service in the preceding three months.

Telecommunications - 3 Group Europe

Key Business Indicators

Key business indicators for the 3 Group Europe's businesses are as follows:

	UK	Italy	Sweden	Denmark	Austria	Ireland	3 Group Europe Average
12-month Trailing Average Revenue per Active User ("ARPU")⁽¹⁾ to 30 June 2016							
Postpaid ARPU ⁽¹⁾	£26.43	€17.59	SEK306.39	DKK170.29	€22.44	€30.35	€27.84
Prepaid ARPU ⁽¹⁾	£5.43	€8.63	SEK127.43	DKK95.67	€9.78	€16.48	€9.31
Blended Total ARPU ⁽¹⁾	£19.50	€13.91	SEK290.91	DKK145.32	€20.50	€24.27	€21.16
% Variance compared to 31 December 2015	-3%	-	-	-1%	-	-2%	-3%
12-month Trailing Net Average Revenue per Active User ("Net ARPU")⁽²⁾ to 30 June 2016							
Postpaid Net ARPU ⁽²⁾	£19.23	€17.59	SEK213.25	DKK152.82	€19.17	€25.77	€21.81
Prepaid Net ARPU ⁽²⁾	£5.43	€8.63	SEK127.43	DKK95.67	€9.78	€16.48	€9.31
Blended Total Net ARPU ⁽²⁾	£14.68	€13.91	SEK205.83	DKK133.70	€17.73	€21.70	€17.69
% Variance compared to 31 December 2015	-2%	-	-2%	-1%	-	-4%	-2%
12-month Trailing Net Average Margin per Active User ("Net AMPU")⁽³⁾ to 30 June 2016							
Postpaid Net AMPU ⁽³⁾	£16.76	€13.81	SEK182.84	DKK128.57	€16.21	€21.37	€18.34
Prepaid Net AMPU ⁽³⁾	£4.79	€6.89	SEK107.16	DKK82.13	€8.64	€13.05	€7.72
Blended Total Net AMPU ⁽³⁾	£12.81	€10.96	SEK176.29	DKK113.04	€15.05	€17.72	€14.84
% Variance compared to 31 December 2015	-1%	1%	-2%	-4%	2%	-4%	-2%

Note (1): ARPU equals total monthly revenue, including incoming mobile termination revenue and contributions for a handset/device in postpaid contract bundled plans, divided by the average number of active customers during the period.

Note (2): Net ARPU equals total monthly revenue, including incoming mobile termination revenue but excluding contributions for a handset/device in postpaid contract bundled plans, divided by the average number of active customers during the period.

Note (3): Net AMPU equals total monthly revenue, including incoming mobile termination revenue but excluding contributions for a handset/device in postpaid contract bundled plans, less direct variable costs (including interconnection charges and roaming costs)(i.e. net customer service margin), divided by the average number of active customers during the period.

Telecommunications - 3 Group Europe

Key Business Indicators

Key business indicators for the 3 Group Europe's businesses are as follows:

1H 2016	UK	Italy	Sweden	Denmark	Austria	Ireland	3 Group Europe Average
Contract customers as a % of the total registered customer base	57%	56%	87%	64%	65%	41%	59%
Contract customers' contribution to the net customer service revenue base (%)	87%	75%	94%	76%	92%	66%	86%
Average monthly churn rate of the total contract registered customer base (%)	1.4%	2.5%	1.6%	2.2%	0.3%	1.6%	1.7%
Active contract customers as a % of the total contract registered customer base	98%	97%	100%	100%	100%	98%	98%
Active customers as a % of the total registered customer base	84%	91%	96%	98%	77%	71%	86%
Six months data usage per active customer (Gigabyte)							24.7

1H 2015	UK	Italy	Sweden	Denmark	Austria	Ireland	3 Group Europe Average
Contract customers as a % of the total registered customer base	59%	51%	87%	66%	67%	44%	58%
Contract customers' contribution to the net customer service revenue base (%)	90%	74%	95%	76%	92%	68%	84%
Average monthly churn rate of the total contract registered customer base (%)	1.5%	2.7%	1.5%	3.0%	0.5%	1.4%	1.7%
Active contract customers as a % of the total contract registered customer base	98%	97%	100%	100%	99%	97%	98%
Active customers as a % of the total registered customer base	84%	87%	95%	97%	78%	76%	85%
Six months data usage per active customer (Gigabyte)							17.7

Telecommunications - HTHKH & HAT

HTHKH

	1H 2016 HK\$ millions	1H 2015 ⁽¹⁾ HK\$ millions	Change %
Total Revenue	5,369	11,058	-51%
EBITDA	1,316	1,515	-13%
EBIT	553	785	-30%

- HTHKH announced profit attributable to shareholders of HK\$376 million and earnings per share of 7.80 HK cents, a decrease of 26% compared to the same period last year due to lower hardware sales from the lack of popular handsets in the market, as well as the reduction in mobile roaming revenue.
- HTHKH's combined active mobile customer base in Hong Kong and Macau increased from approximately 3.0 million as of 31 December 2015 to approximately 3.1 million as of 30 June 2016.
- The mobile business has stabilised its postpaid customer declines in 1H 2016 due to a gradual pick up in higher margin contract customers and the fixed line business achieved steady growth in 1H 2016 through stable contributions from carrier as well as corporate and business segments.

HAT

	1H 2016 HK\$ millions	1H 2015 ⁽¹⁾ HK\$ millions	Change %
Total Revenue	4,007	3,179	+26%
EBITDA	1,248	411	+204%
EBIT	1,197	411	+191%

- HAT had an active customer base of approximately 72.4 million as of 30 June 2016, with Indonesia representing 88% of the base.
- EBITDA of HK\$1,248 million and EBIT of HK\$1,197 million in 1H 2016 represent a growth of 204% and 191% over the same period last year respectively, reflecting the continuing expansion in the customer base in the Indonesian operation, which grew 24% over the same period last year, as well as the improvement in service margins and effective cost control initiatives.
- Together with strong network coverage and performance through implementing efficient network enhancement measures, the Indonesian business is expected to continue with the growth momentum in 2H 2016.

Note (1): 1H 2015 pro forma results assumed that the Reorganisation was effective on 1 January 2015.

Telecommunications - HTAL, share of VHA

HTAL's announced interim results

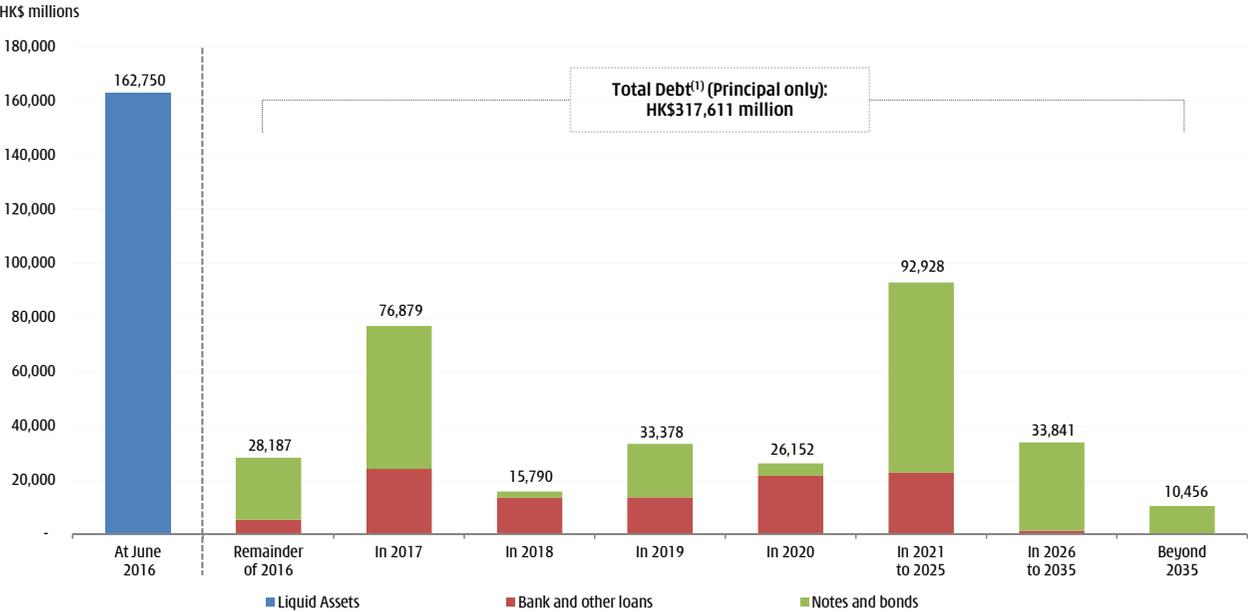
	1H 2016 A\$ millions	1H 2015 A\$ millions	Change %
Announced Total Revenue	802	887	-10%
Announced Loss Attributable to Shareholders	(66)	(90)	+27%

- HTAL owns 50% of VHA and announced total revenue of A\$802 million, a 10% decrease over the same period last year, due to the reduction in regulated mobile termination rate for all carriers from 1 January 2016. However, this has minimal impact to the net customer services margin which improved by 2% against 1H 2015. EBITDA of A\$206 million represented an 8% increase over last year driven by growth in the customer base and good cost controls, correspondingly with lower D&A, reported loss reduced by 27% over the same period last year.
- VHA's customer base increased to approximately 5.5 million (including MVNOs) at 30 June 2016.
- The Group's share of VHA's operating losses continue to be included as a P&L charge under "Others" of the Group's profits on disposal of investments and others line as VHA continues to operate under the leadership of Vodafone under the applicable terms of our shareholders' agreement since 2H 2012.

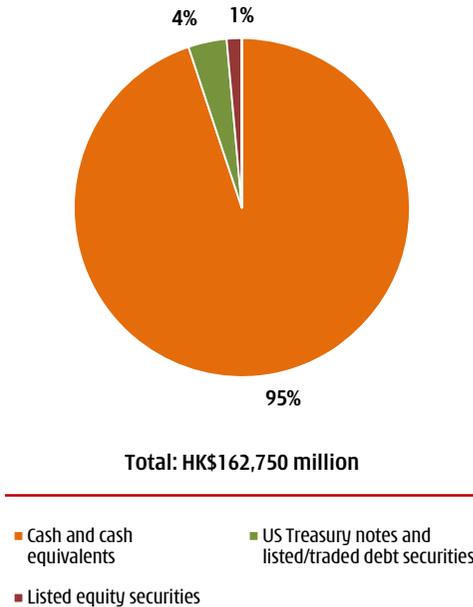
Financial profile

Healthy maturity and liquidity profile

Debt⁽¹⁾ Maturity Profile at 30 June 2016 - principal only



Liquid Assets by Type at 30 June 2016



Net Debt

As at 30 June 2016

Net debt ⁽²⁾ (HK\$ million)	169,398
Net debt to net total capital ratio ⁽²⁾ (%)	23.3%

Credit Ratings

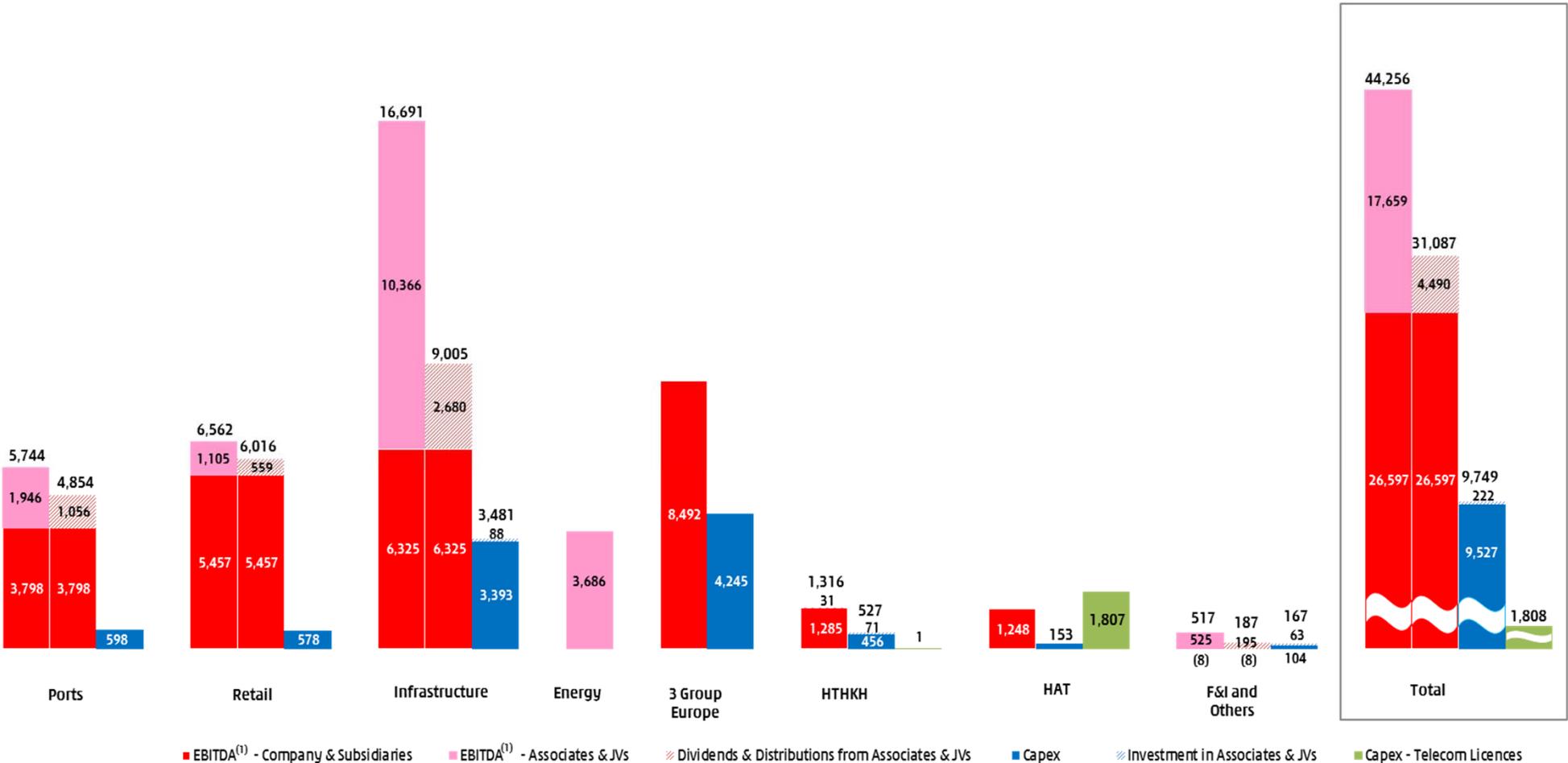
Moody's	A3
S & P	A-
Fitch	A-

Note (1): Excludes unamortised fair value adjustments arising from acquisition of HK\$14,537 million.

Note (2): Net debt is defined on the Consolidated Statement of Cash Flows. Total bank and other debts is defined, for the purpose of "Net debt" calculation, as the total principal amount of bank and other debts and unamortised fair value adjustments arising from acquisitions. Net total capital is defined as total bank and other debts plus total equity and loans from non-controlling shareholders net of total cash, liquid funds and other listed investments.

Financial profile

1H 2016 EBITDA, Dividends and distributions from Associated Companies & JVs
less Capex of Company & Subsidiaries and Investments in Associated Companies & JVs
by division
HK\$ millions



Note (1): EBITDA excludes (i) non-controlling interests' share of results of HPH Trust and (ii) profits on disposal of investments & others.